

AuSable Artisan Village Artist Agreement

Overview

You are receiving this packet because you have expressed an interest as an artist in our art gallery. Thank you for your interest and willingness to consign your artwork at the AuSable Artisan Village. All artwork is reviewed to ensure a mutual fit, which includes price fit, aesthetic fit, cultural fit, and ethical fit. You are encouraged to review our website at www.artisanvillage.org.

All incoming artwork is reviewed and selected by a three person gallery committee. All new artists will be given a chance to sell their work within a probationary window to ensure a mutual interest between the artist and gallery.

Probationary Window

We use a two-month probationary window to ensure a mutual fit between the artist and the gallery. The length of the probationary period may be cut or extended for any reason at the will of the gallery.

Steps to sign up for a two-month probationary experience (mandatory):

- 1) Complete and submit the Artist Agreement.
- 2) Complete and submit an artist biography & artist statement.

Please submit your bio & artist statement by email to Graylingarts@gmail.com.

As the probationary window nears its conclusion, the gallery committee will conduct an evaluation based on sales, the overall impact of the work on the gallery and its customers, and the cooperation of the artist. The gallery curator may ask you to remove your work and terminate the relationship, or agree to extend the contract indefinitely.

Artist Agreement

1. Upon acceptance of my work to be consigned at AuSable Artisan Village (AAV) Gallery, I understand that I will receive a 60% commission on the sale of my work based on the agreed retail price.
2. I agree that all incoming work will be reviewed by the gallery curator and any individual work may be refused for any reason. Work will be reviewed on an ongoing basis.
3. I agree not to undersell the price point established at AuSable Artisan Village Gallery – in my studio, at an art fair, juried show, or another gallery within a 30-mile radius of AuSable Artisan Village.
4. While AuSable Artisan Village carries insurance on the building for fire and liabilities, insurance for individual works of art is not offered. Although AAV does endeavor to handle all inventory with the greatest of care, AuSable Artisan Village will be held harmless for damage or loss.
5. AAV agrees to pay the Artist their commission within the first ten days of the month following the month in which the sale occurred and will provide a printed record of all items sold.
6. Artisan Village reserves the right to discount the price of any work in customer negotiations, including member discounts. If a sale is discounted, the discount will be taken from the profit of the gallery, and the artist's profit of 60% retail value will remain intact.
7. Artists should expect to provide new work to maintain a fresh display. The displays will be reviewed periodically. The location allocated to the artist and its presentation shall be determined by the gallery curator. Artists are expected to work cooperatively with the curator to ensure a clean and professional presentation.
8. Artists are expected to provide work that best represents their unique craft. Should an artist wish to expand offerings outside their typical scope of work, they must work with the gallery curator to ensure the new work is a good fit.
9. All incoming artworks are reserved for the Artisan Village gallery. An artist may not remove their work for any reason without prior notice of request to the gallery curator. Unannounced removal of work will represent a termination of this contract.
10. All incoming artworks must be approved by the gallery curator, and the curator must be notified in advance prior to any artwork delivery.
11. All artists are required to purchase an annual \$50 AAV Artist Membership. Any artist that maintains an AAV membership of \$100 or more for that year or volunteers an average of 8 hours or more per month can have the annual membership fee waived. The annual membership fee is to be paid by the due date of March 31st of each year. Any

memberships not paid by the due date will have the fee deducted from their commission check. Artists who are accepted after March 31st will have their annual membership fee prorated as follows: April 1 through June 30th, \$30; July 1 through September 30, \$20; October 1st through December 31, \$50 to include the upcoming year's membership.

12. All artists are required to submit a completed W9 tax form with this artist agreement.

13. Artisan Village reserves the right to update this contract at any time. Artists will be notified of any changes and be re-issued a new contract.

14. This contract may be terminated by either party at any time with a ten-day notice.

Name: (Please Print): _____

Street Address: _____

City/State/Zip: _____

Phone: Email: _____

Website: _____

Artist signature

Date: _____

AAV director signature

Date: _____

Please include your membership payment with your agreement or, if you prefer, your membership can be deducted from you commission check.